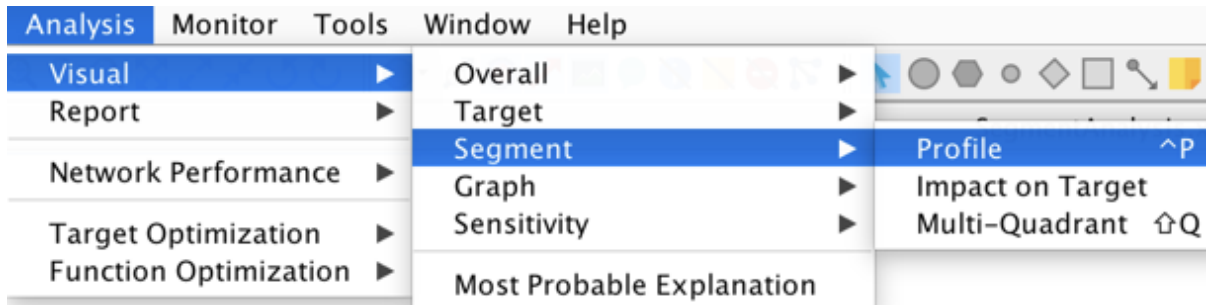


# Profile (8.0)

## Context

Analysis | Visual | Segment | Profile

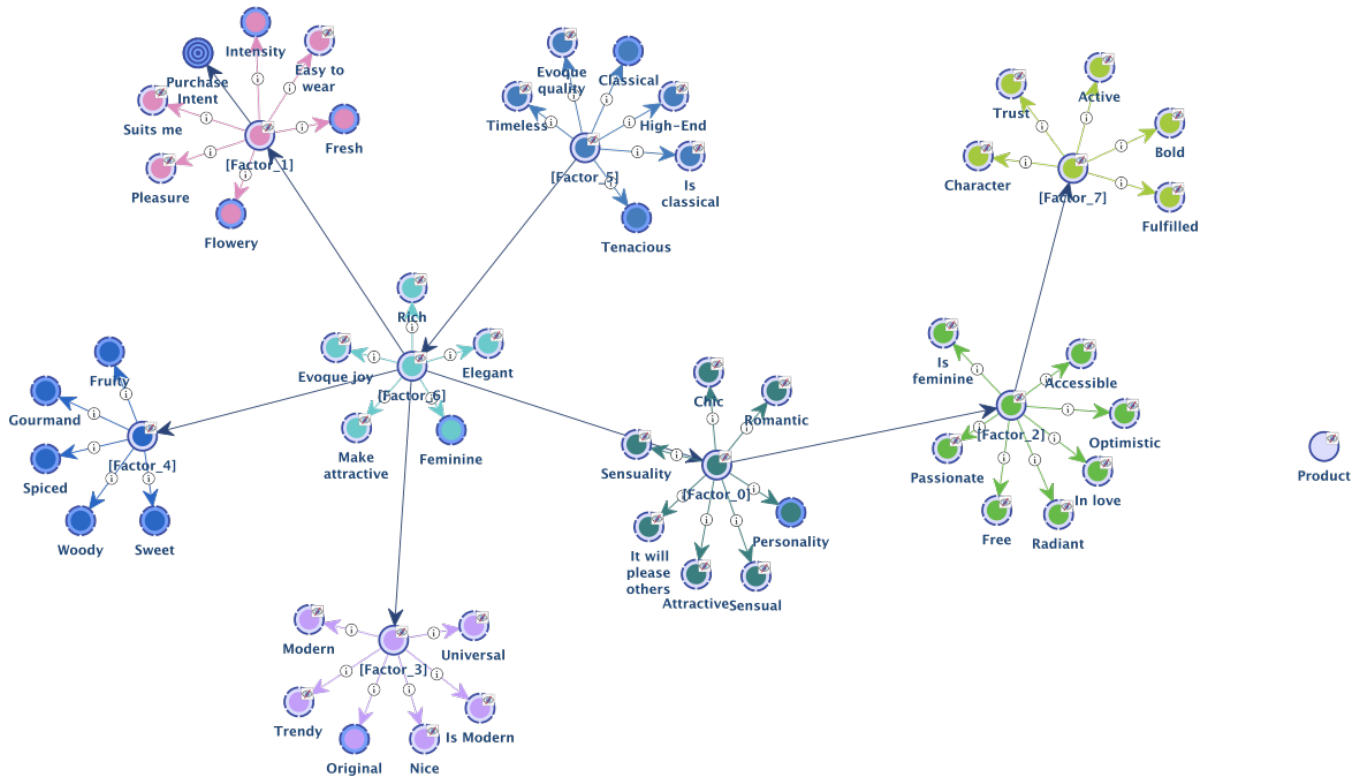


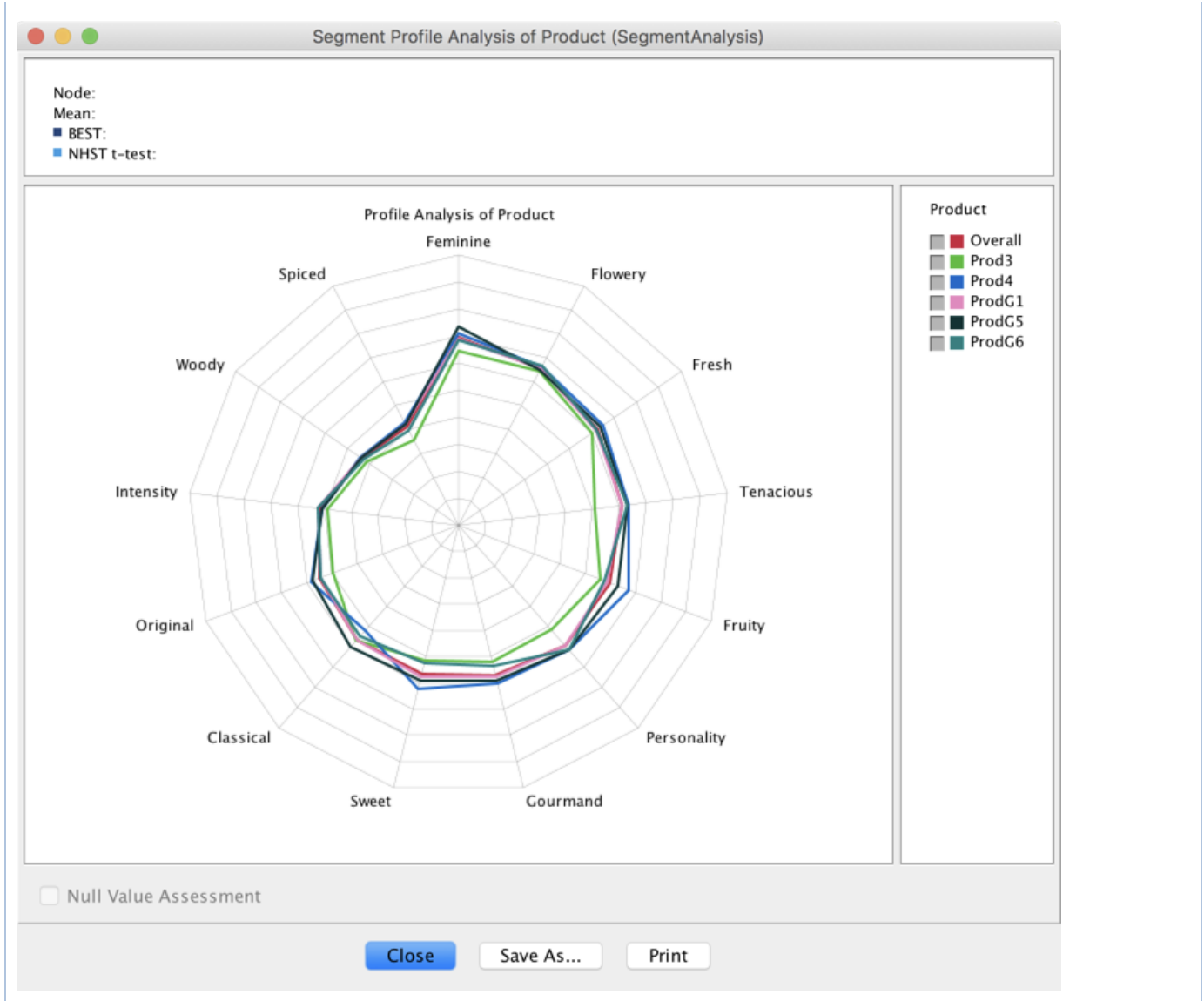
## Profile

This new feature allows comparing the mean values of the observable variables on the segments defined by the **Breakout** variable.

### Example

Let's take the **Perfume** example for which we have defined five segments with the **Breakout Variable** *Product*, namely *Prod3*, *Prod4*, *ProdG1*, *ProdG5* and *Prod G6*.





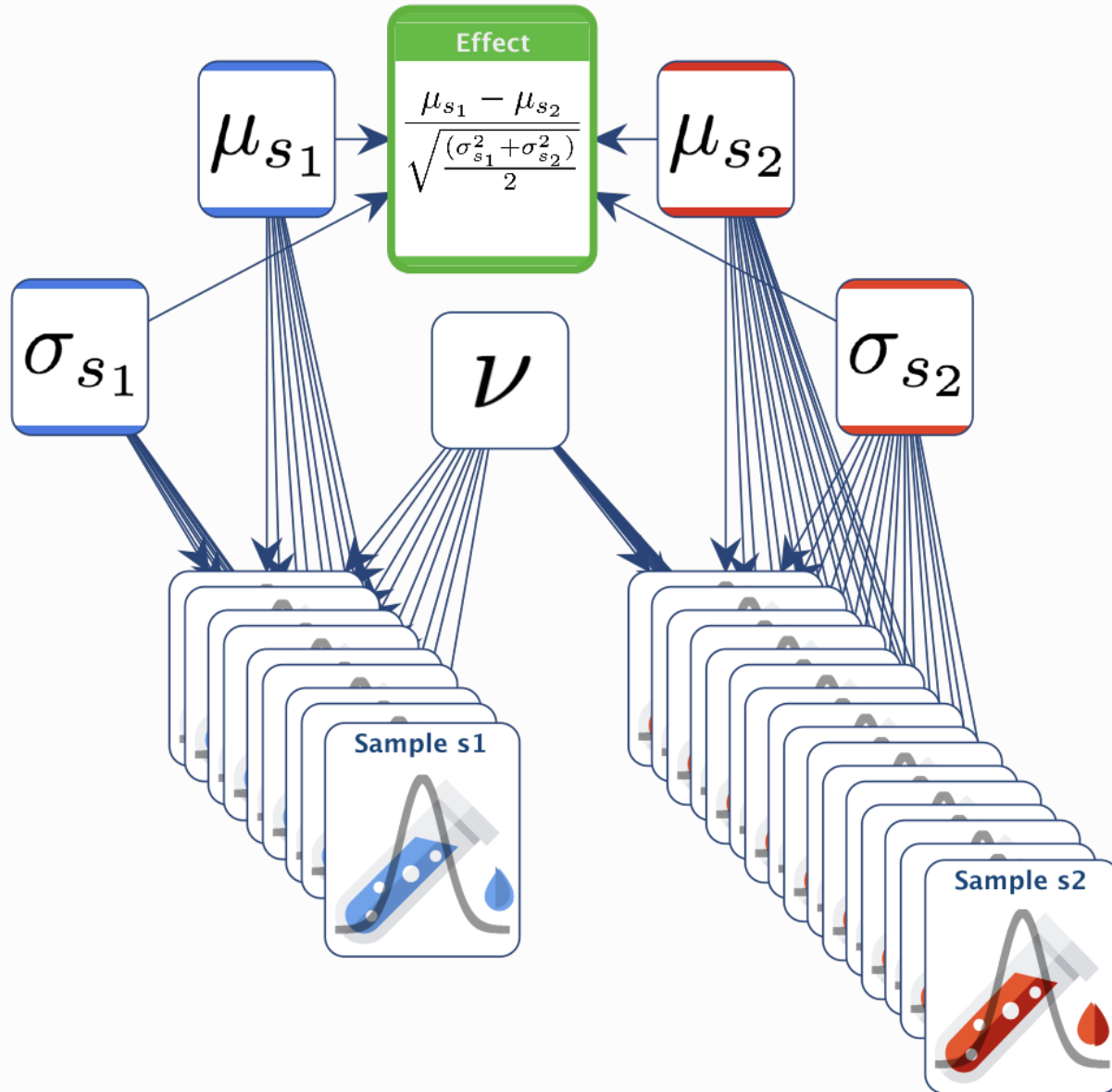
## Null Value Assessment

When two segments are selected, this option allows estimating if the mean values of these segments are significantly different.

Two tests are proposed for answering this question:

- a Frequentist one, **NHST t-test**, the Null Hypothesis Significance Testing with the Welch's two-sample, two tailed t-test, and
- a Bayesian one, **BEST**, described in the paper by John K. Kruschke, "*Bayesian Estimation Supersedes the t-test*", Journal of Experimental Psychology: General, 2013.

**i** Below is the Bayesian network used in the **BEST** approach. We are assuming that the samples follow a Student's t-distribution. The two segments have their own  $\mu$  and  $\sigma$ , but they share the same  $\nu$ .



**i** The default **Confidence Level** has been set to 95%. This is the same for both tests.

As for the Bayesian test, the **Region of Practical Equivalence (ROPE)** on the **Effect** size around the null value has been set by default to  $[-0.1, 0.1]$ .

The null value is declared to be rejected if the 95% **Highest Density Interval (HDI)** falls completely outside the **ROPE**.

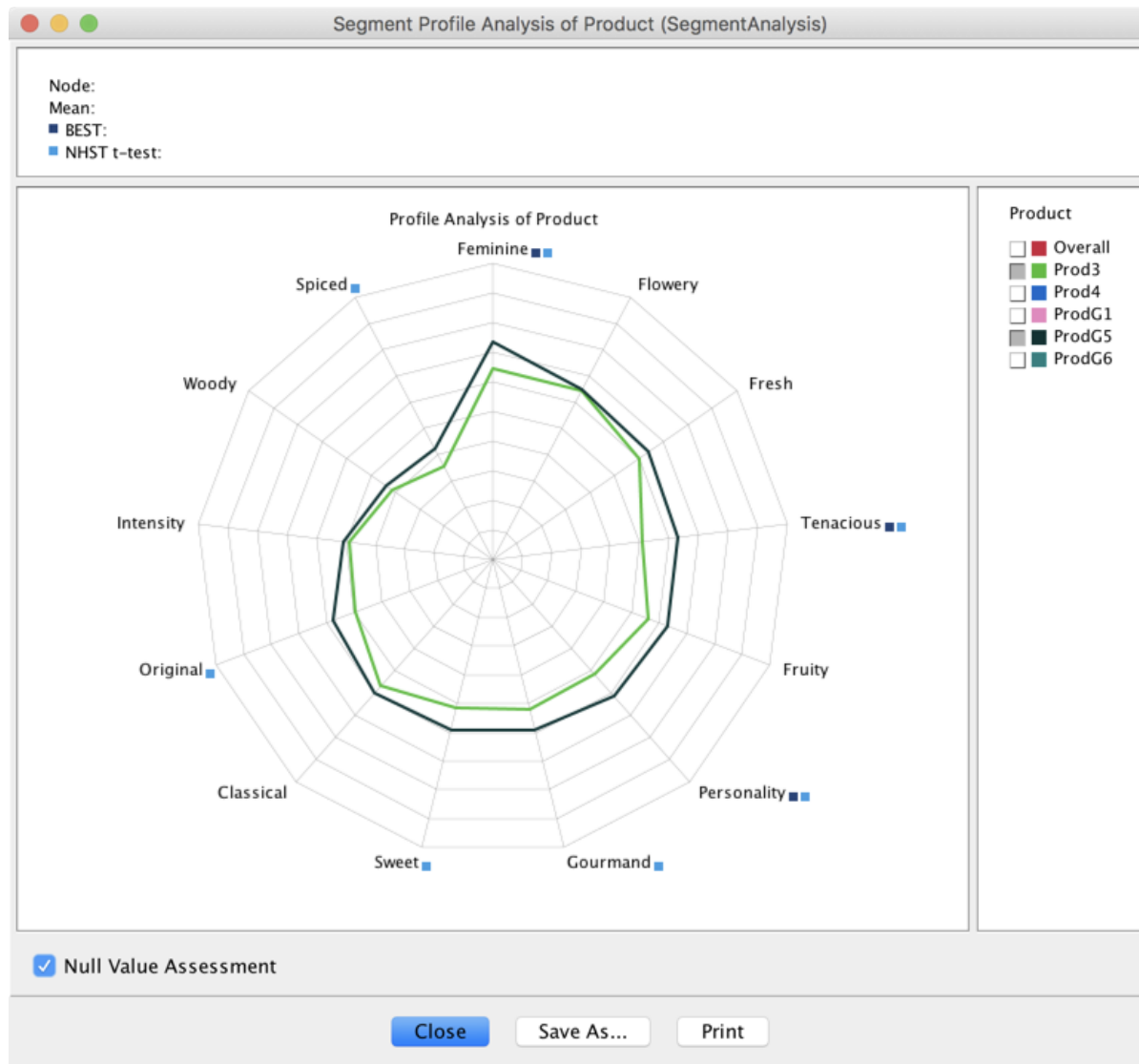


You can use the **Preferences**  to modify:

- the confidence level (for both the t-test and BEST),
- the **Monte Carlo Markov Chain** parameters that are used for inference in the Bayesian network described above,
- the ROPE size that defines an interval centered at 0, i.e. 0.2 defines the interval [-0.1, 0.1].

### Example

We first select *Prod3* and *ProdG5*. Upon checking **Null Value Assessment**, the computation of both tests is triggered.



When the mean values are estimated as significantly different, a square is added next to the label:

-  for t-test
-  for BEST